

# Product Updates



## Product changes from Legal & General Home Finance

On Tuesday 21 May 2019 at 6pm, Legal & General are launching two Flexible and Optional Payment products, with new LTVs, to help you more closely meet your clients' needs. At the same time they will be reducing interest rates on their Blue and Indigo product variants. You'll find more information about their new LTVs and interest rates in their product summaries.

### Pipeline cases

If you have not yet submitted an application, the easiest way for you to take advantage of these new interest rates and LTVs is to generate a new KFI.

If you have submitted an application but have not yet received an offer, and these new interest rates are lower, you don't need to do anything. Legal & General will automatically offer on these new rates for acceptable cases.

If you've already received an offer and would like them to re-offer on one of these new rates, please follow their new re-offer process. Just follow these steps:

Generate a new KFI for your client;

- Log into Apply Online;
- Find the existing application;
- Click the status of the application;
- Click request a new offer;
- Give L&G the new KFI number – and they will do the rest

### Have any questions?

Send them an email: Please remember not to send any personal, financial or banking information because email is not a secure method of communication.

Call their dedicated support team: 03330 048444 between 8.30am to 5.30pm, Monday to Friday.