



From Tuesday 11 December 2018 interest rates will increase, decrease or remain the same on both the Lifestyle Lump Sum Max and Lifestyle Flexible Option on new business

- New Business
- Additional Borrowing
- Reserve Releases (including Cash Reserve Option)

New Business KFI and application information

- All pre-sales illustrations produced on or after Tuesday 11 December 2018 will automatically be processed using the new interest rates based on Flex Tool version 11.12.18.
- For new business applications received between Tuesday 11 December 2018 and Monday 17 December 2018, the offer issued will be based on the Flex Tool details received, as per normal Flex Tool rules.
- If the property valuation is outside 10% of the estimate, please include a new Flex Tool output Sheet using Flex Tool version 11.12.18.
- If the property valuation is within 10% of the estimate, please include the original Flex-Tool output sheet.

New Business Transitional Arrangements

Where the rate has decreased

- All applications received on or after Tuesday 11 December 2018 will be processed as per the Flex-Tool submitted and based on normal Flex-Tool rules being applied
- Where terms have been offered and the customer wishes to make an alteration to the loan, the new offer will be based on Flex Tool version 11.12.18

If a case expires on or after Tuesday 11 December 2018, and a new offer is required, this will be issued on new interest rates.

Where the rate has increased

- All new business applications received up to and including Monday 17 December 2018 will be processed using the current interest rate
- All new business applications received from Tuesday 18 December 2018 will be processed using the new interest rate
- Where terms have been offered and the customer wishes to make an alteration to the loan, the new offer will be based on Flex Tool version 11.12.18

Please note: If an offer expires, Aviva will require you to produce a new Flex Tool output sheet and a revised offer will be issued on new terms before completion. The interest rate is then fixed upon completion



Additional Borrowing

From Tuesday 11 December 2018 additional borrowing interest rates are increasing by **0.49% on the Lifestyle Flexible Option and Lifestyle Lump Sum Max.**

Illustrations

All illustrations produced on or after Tuesday 11 December 2018 will automatically be processed using the new interest rates

Applications

All additional borrowing applications received up to and including Monday 17 December 2018 will be processed based on the current interest rate.

All additional borrowing applications received from Tuesday 18 December 2018 will be processed on the new interest rates

Expired Cases

If a case expires after Tuesday 11 December 2018, and a new offer is required, this will be issued on the new interest rates.

Please contact your usual Aviva consultant for actual rates or further details.

Reserve Releases

From Tuesday 11 December 2018 interest rates charged on reserve releases on the Lifestyle Flexible Option (LFO) and Cash Reserve Option (CRO) will also change.

Reserve release rates from Tuesday 11 December 2018

	With Inheritance Guarantee	Without Inheritance Guarantee
LFO	5.07%	4.90%
CRO	N/A	4.90%

- Reserve release interest rates are increasing by 0.38%
- The new rate will be used on all reserve release requests from Tuesday 11 December 2018
- The interest rate will be based on the day the reserve release is requested, it will not be based on the day the money is paid/ released.